# Pellet Fueled Central Heating in New England:

# Convenient and Automatic Central Heating with <u>Sustainable Fuel</u> from our Forests

Presented by Dr. William Strauss

President, FutureMetrics

*Co-Founder and Director, Maine Energy Systems* 



# What is the possible future?

# We can look to Europe which is decades ahead.

Note the role of biomass in the European renewable energy portfolio.

# While solar and wind make up important electricity generating components of the mix, **heat for homes and buildings is not made from electricity**.

(Geothermal heat pumps are a good heating solution and should be part of the strategy. But in much of New England hard rock drilling is required making the capital cost very high. Most of New England's homes will rely on combustion systems for heat.)

Total Renewable Energy Production in Europe in 1000's of tons of oil equivalent (TOE)												
Year	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Solar energy	0.4%	0.4%	0.4%	0.5%	0.5%	0.6%	0.6%	0.7%	0.8%	0.9%	1.2%	1.6%
Biomass	60.7%	60.5%	60.1%	59.2%	62.3%	64.1%	63.8%	65.4%	66.0%	66.8%	66.5%	66.8%
Geothermal Energy	4.5%	4.7%	4.8%	4.5%	4.8%	5.0%	4.8%	4.6%	4.5%	4.3%	4.0%	3.9%
Hydro power	31.3%	30.9%	30.8%	31.5%	27.2%	24.8%	24.5%	22.4%	21.4%	19.8%	19.6%	18.7%
Wind power	1.0%	1.3%	1.9%	2.3%	3.1%	3.6%	4.5%	5.2%	5.7%	6.7%	7.2%	2 7.6%
									source: Eurostat Energy Statistics, 2011			

### Let's look at the US and Sweden's aggregate numbers





Sweden currently has a carbon emissions tax of 930 Swedish Kronor (SEK)

(\$120 EA) nortanno of CO2 amissions



GDP/Capita vs. Competitiveness



source: World Economic Forum, analysis by FutureMetrics

GDP/Capita			
\$	113,533		
\$	98,329		
\$	97,255		
\$	81,161		
\$	67,008		
\$	65,477		
\$	59,928		
\$	56,956		
\$	50,436		
\$	50,355		
\$	49,809		
\$	49,350		
\$	49,271		
\$	48,387		
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# **Pulpwood Demand is Declining**

The wood-to-energy business will keep the forest products industry alive!



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# <u>Wood pellet production for domestic use</u> in the north can replace propane and heating oil

### Wood pellet heating in the U.S.

Wood pellet boilers have been heating homes and businesses in Europe for more than a decade. This brand, currently assembled in the Maine for the US market, has more than 40,000 units in service around the world.



#### Modern Wood Pellet Boilers are CLEAN and completely automatic



Source: USEPA, Maine Energy Systems, OkoFEN Eco Engineering GmbH, 2010, analysis by FutureMetrics/2

To put this into perspective, let's compare using <u>one cord</u> of wood in a <u>fireplace</u> and one cord of wood's worth of energy from wood pellets in a <u>modern pellet boiler</u>.



# **BEAT OIL!** & Stay Warm

# ENERGY GUARANTEED TWO YEARS\*

#### **AutoPellet Boilers**

- Automatic Operation
- Automatic Ash Removal
- Automatic Fuel Delivery
- No Fuel Handling
- Highly Efficient
- 40,000+ Units in Service
- Clean Burning

#### FINANCING AVAILABLE

- FHA guaranteed loans from Admirals Bank.\*\*
- Pellet fuel and boiler payment may be less than just your oil bill.

Wood pellet fuel is common in Europe where <u>more than a</u> <u>million homes</u> have home heating systems automatically fueled with wood pellets.



#### (207) 824-NRGY (6749) · MaineEnergySystems.com

\* Maine Energy Systems guarantees the delivery of bagless bulk wood pellets at the price of \$239 / ton, the BTU equivalent of \$1.99 / gallon heating oil, within 150 miles of Bethel, Maine through June 2014. \*\* Financing available disclaimer here. \*\* Financing available disclaimer here.



#### TAKING A VACATION WITH YOUR FUEL SAVINGS

Switch to the world's finest fully-automated wood pellet boiler. The boiler that saves more than it costs.

- Automatic Operation
  Just Turn Your Existing Thermostat
- No Fuel Handling
  Delivered in Bulk / Automatically Fed
- Automatic Ash Removal No Ash to Touch
- Clean Burning Exceeds all EPA Emission Standards
- Reliable
  40,000+ Units in Service Worldwide
- Affordable Fuel
  Lock-in at \$1.99 / Gallon Oil Equivalent







Contact Us Stop being held hostage by your heating system.



### DON'T BURN YOUR MONEY.

If you think your cost of heating is high, switch to the world's finest fully-automated wood pellet boiler, it saves more than it costs.

- Automatic Operation
  Just Turn Your Existing Thermostat
- No Fuel Handling
  Delivered in Bulk / Automatically Fed
- Automatic Ash Removal No Ash to Touch
- Clean Burning Exceeds all EPA Emission Standards
- Reliable
  40,000+ Units in Service Worldwide
- Affordable Fuel
  Lock-in at \$1.99 / Gallon Oil Equivalent



MAINE ENERGY SYSTEMS





Contact Us How's \$1.99 / gallon for the next 2 years sound?



Haines, AK (commercial)



Augusta, Maine (institutional)



Kennebunk, Maine (residential)



Gardiner, Maine (municipal)



Bucksport, Maine (municipal)



East Burke, Vermont (institutional)



South Paris, Maine (municipal)

Jackman, Maine (institutional)



Newark, Vermont (residential)



Marshfield, Vermont (municipal)



Bethel, Maine (institutional)



Greenwood, Maine (commercial)



Cambridge, Vermont (residential)





Blue Hill, Maine (municipal)

Bethel, Maine (municipal)



Swanton, Vermont (residential)



Bethlehem, New Hampshire (institutional)



Freeport, Maine (residential)





# MAINE ENERGY SYSTEMS

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### MAINE ENERGY SYSTEMS



Wood Pellet Central Heating Systems



# OUR COMPANY

#### Maine Energy Systems (MESys)

Headquartered in Bethel, Maine, our primary mission is to support a transition to the use of renewable wood pellet fuel for heating of homes, businesses, schools and municipal buildings.







#### **MESys AutoPellet Boilers**

MESys manufactures and distributes MESys AutoPellet Boilers in Bethel, Maine. The licensed design was acquired from ÖkoFEN, the world's leader in automatic wood pellet boiler design and technology since 1989.



The world's finest wood pellet boiler.



#### Automatic Auger or Vacuum Fed Fuel

From the pellet mill to the burner, you never see or touch the fuel.

#### Automatic Tube Cleaning

Tubes are automatically cleaned daily, never requiring a manual cleaning. There is no need to shut or cool down the MESys AutoPellet for cleaning.

#### **Bottom Fed Burner**

Our unique bottom fed burner design eliminates emptying ash from the burn chamber for a restart, this results in no by-product build up. After a period of low-demand only the application of air is commonly necessary to restart.



#### Fuel storage for any application.



#### From 1/2 Ton to 50 Tons, We Can Store It All

With many sizes and configurations available, our wood pellet storage options are designed to fit your space and needs. These options ensure safe, automatic, reliable movement of the wood pellets from bulk storage to the burner. Our FleXILO storage bags are well suited for indoor spaces where space is limited.

View Available Sizes >>

# MESYS AUTOPELLET

#### **Centralized Heat with Wood Pellets**

The MESys AutoPellet Boiler is ideal for central heating and domestic hot water. The fullyautomated, highly efficient wood pellet boilers are designed to meet the demands of households, businesses and institutions without backup.





# **PELLET** DELIVERY

#### Clean, Easy, Convenient Delivery

Pellets are delivered bagless in bulk by our specialized pneumatic pellet delivery truck.





# **ASH** REMOVAL

#### **Easy Ash Removal**

Ash removal is automated. Boiler tubes are cleaned automatically several times daily. Emptying the ash box requires two or three minutes of your time only three to four times a year in the average home.



Detach ashbox & lift



Empty into storage box



Return to boiler

# INSTALLATION LOCATIONS



#### **Installation Locations Include**

- •Churches
- •Colleges & Universities
- Commercial Buildings
- •Fire Stations
- Manufacturing Facilities
- Municipal Offices
- •Primary Residential Homes
- •Private Institutions
- School Districts
- Ski Resorts
- •Vacation Homes
- •Wastewater Treatment Plants

# AFFORDABLE HEAT

#### Wood Pellet / Oil Comparison

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	#2 Heating Oil	Wood Pellets			
Annual Fuel Consumption	1,300 gallons	10 tons			
Annual Carbon Emissions	39,306 lbs	5,130 lbs			
Fuel Cost (unit price)	\$3.83 / gallon	\$239 / ton			
Annual Fuel Costs	\$4,979	\$2,408			
Annual Savings*	\$2,571				
25 Year Savings*	\$64,275				

\*Assumes fuel prices remain constant.

# FINANCING OPPORTUNITIES

Savings that Begin Day One <u>With available financing options, pellet fuel and boiler payments are</u> <u>commonly less than a homeowners current oil bill</u>. Calculate your savings at MaineEnergySystems.com.



**MESys Energy Box** 

Up to four 56 kw boilers in a self contained box. Pellet storage is at each end.

Energy boxes are heating municipal buildings, schools, and a ski area base lodge.

# CONTACT

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# Maine Energy Systems LLC

8 Airport Road Bethel, Maine 04217 MaineEnergySystems.com (207) 824-NRGY (6749)

# **Questions?**

# **William Strauss**

#### WilliamStrauss@FutureMetrics.com



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